The regular meeting of the Council of the City of Martinsville, Virginia was held on September 11, 2018 in Council Chambers, Municipal Building, at 7:30 PM with Mayor Gene Teague presiding. Council Members present included Gene Teague, Jim Woods, Jennifer Bowles, Kathy Lawson and Chad Martin. Staff present included City Manager Leon Towarnicki, City Attorney Eric Monday, Clerk of Council Karen Roberts, Fire Chief Ted Anderson, Police Lieutenant Sandy Hines, Telecommunications Director Mike Scaffidi and Public Works Director Chris Morris.

Mayor Teague called the meeting to order and advised Council would go into Closed Session beginning at 7:00 PM. In accordance with section 2.1-344 (A) Code of Virginia (1950, and as amended) and upon a motion by Council Member Lawson, seconded by Council Member Bowles with the following 5-0 recorded vote: Council Member Bowles, aye; Mayor Teague, aye; Council Member Woods, aye; Council Member Lawson, aye; and Vice Mayor Martin, aye, Council convened in Closed Session to discuss the following matters: (A) Discussion or consideration of the acquisition of real property for a public purpose, or of the disposition of publicly held real property, where discussion in an open meeting would adversely affect the bargaining position or negotiating strategy of the public body as authorized by Subsection 3, and (B) Consultation with legal counsel and briefings by staff members, attorneys or consultants pertaining to actual or probable litigation, or other specific legal matters requiring the provision of legal advice by such counsel, as authorized by Subsection 7. At the conclusion of Closed Session, each returning member of Council certified that (1) only public business matters exempt from open meeting requirements were discussed in said Closed Session; and (2) only those business matters identified in the motion convening the Closed Session were heard, discussed, or considered during the Session. A motion was made by Council Member Lawson; seconded by Council Member Bowles, with the following 5-0 recorded vote in favor to return to Open Session: Council Member Bowles, aye; Mayor Teague, aye; Council Member Woods, aye; Vice Mayor Martin, aye; and Council Member Lawson, ave. No action was taken on either item from closed session.

Following the Pledge to the American Flag and invocation by Council Member Lawson, Teague welcomed everyone to the meeting.

<u>Consider approval of minutes of August 28, 2018 Council Meeting</u> – Council Member Lawson made a motion to approve the minutes as presented; Council Member Bowles seconded the motion with all Council Members voting in favor.

Hear information regarding The Salvation Army's plans to redevelop property at the corner of Broad Street and Memorial Boulevard, adjacent to their current facility at 603 S. Memorial Boulevard – City Manager Towarnicki detailed the announcement regarding the Salvation Army's plans to develop the property next door to their existing facility. George and Ruby Keith manage the Salvation Army. Keith thanked Council for their support and

explained their mission and the services they provide. The Salvation Army will work closely with the City regarding the possibility of Hurricane Florence affecting our area. explained the plan for the property redevelopment and the Pathway of Hope Project, which fits in with the United Way's Bridges Out of Poverty. The Pathway of Hope is intensive case management. Clients would be filtered through the Salvation Army programs or their partners. This would be a 6-18 week program depending on the needs of the client. The new building would have a retail location on the first floor and the Pathway of Hope housing on the second floor that will consist of four apartments. To be accepted into the program, there must be children involved since it is a family enrichment program. A caseworker with a Master's Degree or above will be hired and will work from this location. There will be a shower and laundry area for visitors who may be homeless. The advisory board is looking to hire a consulting firm to help pinpoint the greatest needs in the community. There will be a feasibility study to determine how best to raise funds. The estimated building cost would be around \$2.5 million so they hope to find an endowment to raise the money for the build as well as maintain the property. The complete project would be close to \$4 million. Attitudes must change in the City for the progress to continue. The Salvation Army will be available as a shelter during the storm and volunteers are welcome.

Consider adoption of a resolution declaring the conditions causing the opioid epidemic and the conditions caused by the opioid epidemic a public nuisance – City Attorney Monday explained the pending litigation against the pharmaceutical companies for contributing to the opioid problem. Martinsville has the highest overdoses per capita in the nation. In reviewing the potential lawsuit, the resolution was suggested for Council to move forward with the lawsuit. Council Member Woods read the resolution. Council Member Bowles made a motion to approve the resolution as presented; Vice Mayor Martin seconded the motion with all Council Members voting in favor.

#### RESOLUTION OF THE CITY COUNCIL OF THE CITY OF MARTINSVILLE, VIRGINIA

#### Date: August 23, 2018

#### RESOLUTION NO. (2018)

WHEREAS, the City of Martinsville is battling an opioid addiction epidemic that impacts its citizens across demographic lines, harming every economic class, race, gender and age group;

WHEREAS, Virginia's State Health Commissioner has declared the Commonwealth's opioid addiction problem a public health emergency;

WHEREAS, the City of Martins ville has been required and will continue to be required to allocate substantial taxpayer dollars, resources, staff energy and time to address the damage the opioid epidemic has caused and continues to cause;

WHEREAS, the opioid epidemic endangers the life, health and safety of the City of Martins ville's residents in many ways, including but not limited to:

- (1) opioid-related drug overdose deaths;
- (2) opioid a ddiction disease;
- infants born addicted to opioids due to prenatal exposure, causing severe withdrawal symptoms and lasting developmental impacts;
- (4) other child abuse and neglect;
- crime associated with illegal drug use and sales;
- (6) unemployment related to an inability to work while addicted to opioids; and
- blight, vagrancy, property damage and property crime.

WHEREAS, this Resolution shall be in full force and effect from and after its adoption as provided by law;

NOW, THEREFORE, BE IT RESOLVED by the City of Martinsville City Council, assembled on this day at which a quorum is present, that the City of Martinsville City Council hereby declares that the conditions causing the opioid epidemic and the conditions caused by the opioid epidemic constitute a public nuisance which the Martinsville City Council has authority to a bate or cause to be a bated.

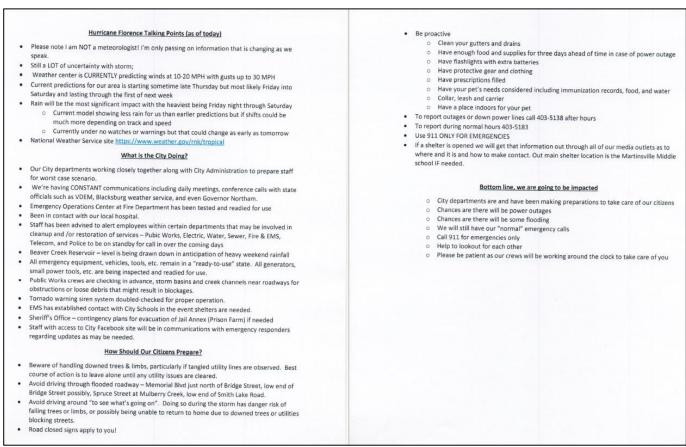
BE IT FINALLY RESOLVED that all resolutions that are inconsistent with this resolution are rescinded.

The motion to approve the foregoing resolution was made by Council Member \_\_\_\_\_, seconded by Council Member \_\_\_\_\_, and the following votewas recorded:

[Council Members]

Hear a staff update regarding Hurricane Florence and expected impact to our area in the coming days - City Manager Towarnicki explained there is a massive hurricane moving toward the east coast. There will be another staff meeting Thursday morning to review emergency plans of action. The weather forecast continues to change daily but the Martinsville area will sustain heavy rains and strong winds of 20-40mph. Fire Chief Ted Anderson detailed steps the City is taking to prepare for the storm. The City departments and administration are working closely together with constant communication with government officials. The hospital Emergency Operations Center is ready as well. City Departments are on stand-by and plan to up-staff in preparation for necessary repairs and clean up. The Reservoir level has been reduced to accommodate for heavy rainfall. Tornado sirens have been tested. Emergency shelters are in place and ready if needed. Citizens are asked not to handle downed electrical lines or tree limbs without contacting the City Electric Department. Avoid flooded roadways. City officials ask resident to avoid driving around out of curiosity and to obey road closure signs. Be proactive by checking gutters and downspouts on your home. Have enough food and supplies for 3-days along with flashlights, batteries, umbrellas, rain gear, prescriptions, and pet care necessities. Report any outages to the City but please reserve 911 contacts for emergency cases only. Available emergency shelter information will be released as needed through local media. Updates will also be available on the City website and

Facebook page. Anderson asked residents to look out for their neighbors especially the elderly or disabled. The City will be impacted but forecasts look like the impact will be minimal will some power outages and minimal flooding is expected. Staff in several departments will be working around the clock. Towarnicki explained that a declaration of local emergency is on hold at this time since the threat to our area appears to be lessening. If the storm turns and a major impact is expected, then Council can issue a declaration of local emergency at that time. Additional decisions will be made Thursday regarding any further action needed. Anderson asked residents to be respectful of their neighbors and not take advantage by over purchasing fuel or food. Lt. Sandy Hines confirmed that the Police Department would do wellness checks as requested. Towarnicki explained that typically when the City residents lose power, the Electric Department could have power restored in just a few hours as long as the main trunk into the City is not damaged. Anderson asked anyone using a generator to locate it properly, ensure that there is proper ventilation to prevent carbon monoxide poisoning and connect it to the home electric correctly to prevent fire. Resident in attendance suggested residents carry cash; in case of power outages, stores and gas stations may not be able to process credit cards.



<u>Hear an update on the local public bus system, PART</u> – City Towarnicki detailed the three buses that travel three separate routes within the City and into the County hourly throughout the day, overlapping each hour at the Walmart parking lot. Towarnicki pointed out the increase in riders after the third bus was added, averaging about 1200 riders per bus. On

average, 67% of the ridership comes from the City; the cost to operate the buses is split evenly with Henry County. The bus runs weekdays only, not on weekends. The PART bus system is clearly meeting a need in the community. Council Members agree that the bus system has been a very successful program. If there is a qualifying, handicap individual who lives within a fixed distance from a bus stop, the bus can deviate from the set route to accommodate that resident.

Hear an update from the Public Works and Telecommunications Departments regarding various projects and operations – Telecommunications Director Mike Scaffidi updated Council on the telecommunications program.



September 2018 Council Update

> Michael Scaffidi Director of Telecommunications

### **EMPLOYEES**

Mike Scaffidi Director

Jared Pruett Network Services

Specialist

Randy Craig
 Telecom Support

Supervisor

• Charles Anderson Telecom Technician

Eric Boaz
 Telecom Technician

Kathy Reed Accounts Manager

# September 1, 2018 REVENUE VS EXPENSES

#### **REVENUE BUDGET**

- Total Budgeted Revenues
  - Collected as of 9/01/2018
  - Does not Reflect all of August Receipts
  - 14.3% of Revenues Recovered

## General Points of Interest

- Expected Gross FY Revenue \$2.1 Million
- New Phone System in Operation
  - Continuing Decommissioning Process of CS-IK
- Phone System Impact
  - Drop in Monthly Recurring Charges
    - Remote Call Forwarding (Elimination)
    - Long Distance (90% Reduction in Charges)
    - · Smart Dialing (Least Cost Routing)
    - T-1 Elimination (Expensive Transport)

#### **EXPENDITURES BUDGET**

- Total Budgeted Expenses
- \$1,909,849

\$1,931,728

\$ 276,315

- Total Budget Used 9/01/2018 \$ 499,548
- 26.2 % of Budget Used
  - Physical Plant Expansion
  - Up-front Maintenance and Support Charges

# **CUSTOMER BASE** September '18

- July 1, 2018
  - · 151
- September 1, 2018
  - · 155
- Working with 7 Companies (Signed Contracts)
  - · Generally talking with four to six per month
  - · Completing Redundant Optical Builds for new and Existing Companies

## FY2018 SERVICE REQUESTS

Future Customer	NAME	Monthly Expected Revenue	Expected Optical Build	Recurring Charges	Investment Return	Backbone
-1	2 Months Out	340.00	1,280.00	85.00	5.02	
2	1 Month Out	460.00	1,100.00	0.00	2.39	
3	1 Month Out	275.00	890.00	62.00	4.18	
4	1-2 Months Out	320.00	650.00	80.00	2.71	
5	Complete	190.00	3,000.00	0.00	15.79	
6	Complete	260.00	420.00	66.00	2.16	
7	Complete	427.00	550.00	60.00	1.50	
8	Complete	380.00	725.00	75.00	2.38	
9	Complete	350.00	350.00	0.00	1.00	
10	15 Days out	290.00	685.00	0.00	2.36	
11	Complete	312.00	2,800.00	51.00	10.73	
12	7 Forest Park Home Business Customer(s)	875.00	6,600.00	120.00	8.74	
13	Jefferson Plaza - Pending Contract	160.00	0.00	15.00	0.00	
14	Backbone Improvements Dye Plant (SS)	1,437.00	14,000.00	0.00	9.74	14,000.0
15	Patricy County Customer 3 months Out	160.00	760.00	15.00	5.24	
16	10 New additional Customers	800.00	10,000.00	100.00	14.29	
	Totals	7,036.00	43,810.00	729.00	6.95	14,000.0
	2000	Optics Balance	18,990.00			
	>>>> Edge Switches		31,000.00			
	AS PER FY19 CIP FUNDING REQUEST					
	>>>> Session Border Cont.		24,200.00			
	>>> IPO Edge		25,000.00			
	>>>> VSP 8400		32,000.00			
	TOTAL EXPANSION		175,000.00			

#### REVENUE INCREASE

- July 2017 Monthly Inv Billing
  - \$106,000
- December 2017 Monthly Inv Billing
  - \$125,000
- July 2018 Monthly Inv Billing
  - \$128,826 (Including Annual Billing)
- September 2018 Monthly Inv Billing
  - \$126,998

## VALUE OF SERVICE PROVIDED BY TELECOMMUNICTIONS/MINET

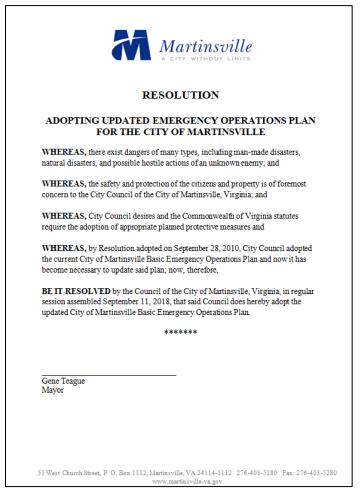
- No Debt
- Tremendous Internal Telecom Cost Savings
- New Phone System (20 year life)
  - MINet Incurred the Cost \$300,000.00
- \$160K Annual School System Support
- Balance or Residual Funds returned to City
- Accepting High Volume of Telephone Calls During
- Special Services to Customers
  - Network and Virus Protection through FW
- Presence in Bassett Forks Area
- Presence in Patrick County
- · Local Service Provider (Customer Service)

# **FUTURE**

- MARKETING
- Marketing Impact?
- Awards and Recognition
  - Case Study
  - "City of Martinsville Leverages Technology for Economic Development Initiative" Posted on Avaya Website
  - - Presented at the International AUG Dallas, Texas January 2019
- - Variety of Residential Inquiries
  - Business Inquiries outside of our Current Footprint
  - Investment Payback May Be Longer Than Usual
  - Finalizing Wireless Test-bed
  - Cambium Product (Wireless LOS requirements) Extreme Networks Product (Mesh)
- RESOURCES NEEDED
- Construction Crew
  - Backbone Fiber Build Cut Down on Expenses
- Billing System Tie Into MUNIS

City Manager Towarnicki said that the City's Telecommunication program is phenomenal and goes above what other communities can offer. Public Works Director Chris Morris detailed street maintenance projects. Morris summarized street paving and road repair projects, revitalization projects, road restriping project, pipe repairs and winter storm costs. Morris touched on the flooding concerns from the May storm and the repairs made from that. The City departments are cleaning drainage pipes and basins to prepare for the expected heavy The street cleaning crews have been busy revitalizing the Uptown area. several special events throughout the year supported by the Public Works crews. Upcoming September 11, 2018 Council Meeting projects include the Spruce Street milling/repaving project and the Commonwealth Boulevard bridge repairs which the City will partial fund in addition to VDOT funding.

Consider adoption of a resolution to approve the updated City of Martinsville Emergency Operations Plan – City Manager Towarnicki explained that this resolution is a requirement every four years and there are only minor changes to the plan this year. Fire Chief Ted Anderson explained the only major updates were contact information, position changes, private number listing and the timeframe to declare an emergency was adjusted by law to 45 days. Anderson praised Safety Coordinator John Turner for his work on the Emergency Operations Plan. Towarnicki explained that the plan would be made available on the City's website. Mayor Teague read the resolution. Council Member Lawson made a motion to adopt the resolution; Council Member Bowles seconded the motion with all Council Members voting in favor.



Business from the Floor - No one approached the podium

<u>Comments by members of City Council</u> – Council Member Lawson reminded citizens that October 6 would be the next Hazardous Waste Day. Council Member Woods spoke to a reporter of the new Henry County Enterprise who did articles about Woods appointment to Council and about Mountain Brewery. When our neighbors in Henry County succeed, the City succeeds. Council Member Bowles wished Mayor Teague a happy belated birthday. The

Neighborhood Tour will be at 7:30 September 24, 2018 at Patrick Henry School and is open to all residents. Friday's football game has been rescheduled for Thursday due to the weather. Bowles recognized the anniversary of the September 11 attacks. Vice Mayor Martin thanked all first responders in light of the September 11 anniversary. Mayor Teague recognized Council Member Bowles' birthday on Friday

<u>Comments by City Attorney</u> – Monday recognized the Kiplinger Financial report which recognized Martinsville as one of the bottom 5 least expensive towns to live in with housing cost 28% below the national average and fuel costs 10% lower than average.

There being no further business, Council Member Bowles made a motion to adjourn the meeting; the motion was seconded by Council Member Lawson with all Council Members voting in favor. The meeting adjourned at 9:30pm.

Karen Roberts	Gene Teague	
Clerk of Council	Mayor	